

## **A Brief Introduction to Creseada International / DFDS Transport Limited**

Founded in 1985, Creseada International Limited (CIL) has through a combination of prudent management, attention to detail and the recruitment of dedicated and highly experience workforce, grown to become the leading indigenous clearing and forwarding agency in Nigeria. The clearance of cargo through any African point of entry can be a frustrating affair; CIL's business is purely integrated logistics. Through our overseas agency network we are able to offer a seamless service from ex works to delivered site anywhere within Nigeria, thus allowing our clients to concentrate on their business without having to worry about sea or air freight.

Logistics is a continually evolving industry. CIL is at the forefront of the evolution and continually seeking to find innovative methods of enhancing our level of service. We believe that regular and reliable communications with both the customer and suppliers are an essential ingredient in providing a total logistics package, as indeed are good relations with major airlines and shipping companies that serve the Nigerian marketplace – CIL has these. Major accounts are allocated a “Key Account Manager” who takes overall responsibility and becomes the focal point of reference for the client. Cargo status reports are sent according to the client's wishes, thus ensuring that you are continually updated on the position of your goods.

Since its inception, CIL has built a wide ranging and diverse client portfolio, this ranges from occasional shippers through to medium sized companies and to corporate accounts such as Guinness Nigeria PLC, West African Portland Cement, National Examinations Council, Alan Dick & Company West Africa (principal subcontractor for MTN), Monarch Communications, General Telecoms etc.

In line with the board's decision to continue its planned sustainable growth, last year CIL purchased a new facility in the Isole Industrial Area. This comprises of our corporate headquarters, three warehouses with some four thousand square meters of secure undercover storage and three and a quarter acres of open container storage. After extensive improvements had been made to both the office buildings, warehouses and yard – we applied for the terminal to customs bonded. Permission to operate a fully bonded facility was granted with effect from January 2<sup>nd</sup> of this year.

Currently we have thirteen customs officials on site operating eight Asycuda stations. Cargo arriving in Lagos via air or sea can now be transferred directly to our bonded facility. When clearing cargo through any of the port terminals or even the airport, the agent is compelled to move from office to office to complete the clearance process. Often the officer concerned is not available or not on seat, this leads to a protracted process, which ultimately is detrimental to the consignee. By having cargo transferred directly to our premises with all the officials under one roof, the process is streamlined and several days can be saved – not to mention the additional demurrage that is avoided.

In addition to our operation in Lagos we also have offices with warehouse facilities in both Kano and Port Harcourt.

### Services:

- Full offshore and local shipping management
- Fully bonded terminal for both storage and customs clearance
- FCL, LCL and Breakbulk shipments
- Airfreight
- International agency agreement covering more than 250 locations
- Express door-to-door airfreight
- Courier service
- Local customs clearance
- Transportation
- Warehousing
- Export / Import packing and removal service
- Finance arrangements for the procurement of cargo / spares

### Full Offshore & Local Shipping Management:

In conjunction with DFDS Transport we are able to arrange shipments from ex factory on a worldwide basis. The services rendered include negotiating the best freight rates available, ensuring that pre-shipment inspection of the cargo takes place, positioning of containers at the factory, collection of cargo, delivery of the goods to the respective port, export clearance, arranging an export survey, port handling and the timely dispatch via courier of a full set of documentation. Dependant upon the volume of containers that are shipped we are able to negotiate an extension to the number of free days demurrage granted by the various shipping lines – this can lead to considerable savings locally. In addition by utilizing the DFDS network it is possible to secure the most competitive freight rates.

In Nigeria we offer a full management service, which includes – opening of the Form M, liaising with government organizations such as NAFDAC and SON to arrange import permits, appointment of cargo surveyors, liaising with the pre-shipment inspection agencies, shipping lines, Nigerian Port Authority, surveyors and banks to ensure the swift issuance of the Clean Report of Inspection, customs clearance and delivery. Cargo status reports are issued as per the individual clients request and tailor-made to suit their specific requirements.

### Bonded Terminal

Thirteen customs officials are permanently based at our terminal and work from 08.00 till 17.00, Monday till Friday. There are eight Asycuda stations thus ensuring a rapid throughput of cargo. The warehouses comprise two units of one thousand square meters each whilst the third one consists of two thousand square meters of secure storage. The container park comprises three and a quarter acres of secure open storage. Our handling equipment ranges from simple pallet trucks, through small forklifts with a Kalmar forty-five tonne reachstacker on order and due to arrive in Nigeria in the coming weeks. This unit has a telescopic top frame and can handle both twenty and forty foot containers; in addition it has the ability to stack five high. Cargo arriving at either the International airport or any of the port terminals can be swiftly transferred under customs supervision to our terminal for an efficient cargo clearance.

### Airfreight

Again in conjunction with DFDS Transport we are able to offer a worldwide service for the import / export of airfreight cargo. This includes collection ex factory, delivery to the airport, cargo storage, airport handling, packing (if required), liaising with the relevant inspection agencies, issuance and timely dispatch of a full set of documentation.

### Express door-to-door airfreight

There will always be the unexpected requirement to have some cargo moved from any part of the world to Nigeria virtually overnight, it might be that a spare part is required to maintain production. In conjunction with DFDS we can arrange the overnight collection of cargo and dispatch on a daily basis to Lagos. On the arrival of the cargo in Lagos – clearance and delivery can be effected in a matter of hours.

### Courier Service

Creseada International Limited is fully licensed by the Nigerian Postal Service to act as courier agent in Nigeria. In this connection we are able to arrange the collection and delivery of small consignments on a worldwide basis. All major airlines operate on a minimum shipment weight of 45 kilos; similarly forwarders levy minimum charges for handling and export clearance. For any cargo less than forty-five kilos it is strongly recommended that it be sent as courier to avoid unnecessary costs. Cargo arriving at the courier village can usually be cleared and delivered within twenty-four hours of arrival.

### Local customs clearance

Creseada International is a fully licensed clearing agency – we do not rely on third parties, Creseada's own staff clears all cargo. We handle clearance of all cargo via air or sea – FCL, LCL, breakbulk and vehicles. We handle both full charter flights and charter vessels in addition to normal day-to-day cargoes.

### Transportation

We are able to arrange transportation of any commodity to any area of Nigeria. In addition to containers and general cargo, over the years we have transported a diverse selection of cargoes, which range from day old chicks to Benin, the National Examination Council exam papers to every province within the country, the Computer equipment and accessories for the National Identity card programme (some 263 forty foot trailers were dispatched over a three week period). We have a "Goods in Transit" insurance policy with a maximum payment for load of Naira ten million. For heavy lifts and out of gauge cargo we utilise the services of a reputable local company that specializes in the carriage of this type of cargo.

## Packing and Removals Service

CIL offers a full export packing and removal service for household goods and personal effects, companies who are relocating either within Nigeria or overseas. CIL has an experienced team that will firstly visit your premises to discuss your specific requirements, based on these discussions they will provide you with an estimate for both packing and delivery to destination.

## DFDS Transport Limited

Founded more than one hundred & thirty years ago, DFDS Transport Limited is considered to one of the worlds leading forwarding companies with a truly global presence and a reputation second to none. Currently the company has more than two hundred & fifty offices worldwide and employs in excess of nine thousand personnel. DFDS Transport offers total transport and distribution solutions via air, sea or rail, with the emphasis placed on the provision of tailor-made transport solutions for general or project cargoes for all industrial sectors.

In the UK alone there are seventeen DFDS Transport offices. At Gatwick the company has established a dedicated facility (which encompasses some five acres of warehousing) purely for Africa, this is aptly named the African Gateway Department. The staff here have many years experience in dealing with African cargo with Nigeria being an area of particular expertise. Being the longest established company in this (often difficult) marketplace, they and Creseada International have both the resources and understanding to be able to handle any clients specific requirements.

In addition to the day-to-day freight routing undertaken by DFDS, they also offer a service for the delivery of emergency spare parts. Conventional air cargo arrives in Lagos on a Sunday, Wednesday or Thursday, emergency spares and or courier cargo are sent on a daily basis utilizing either British Airways or KLM.

This is a very brief overview of the facilities DFDS Transport and we has to offer, you are cordially invite you to visit our facility and see our set up at first hand. We believe that the combination of Creseada International and DFDS Transport can work with your logistics department to achieve the most cost effective and quickest route for your cargo to arrive in Nigeria .I trust that the above may be of some interest and remain at your disposal for any further information and or clarification. In the meantime, I remain,  
Yours sincerely

Nigel Aldridge  
General Manager  
Direct Lines 452 2584 / 790 0663  
Mobile 775 5652  
E-mail creseada@hyperia.com